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Clearswift Adaptive Redaction

For Critical Information Protection

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The Wider demands of the Chief Information Security Officer

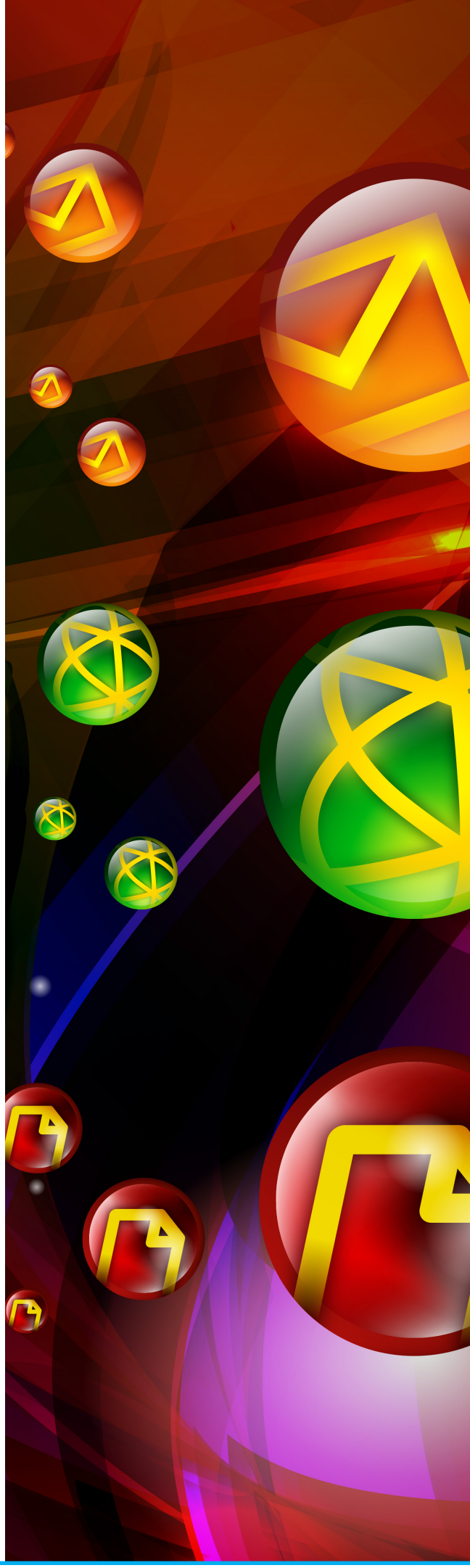
The Chief Information Security Officer (CISO) has become the custodian of information security and protection for organizations, requiring a wider perspective of both the internal and external threats that are being faced, which are often in stark contrast of the need to make information more widely available to continue business growth.

Information has transitioned from being a cost and liability to an organization in the early 2000's (when Information Lifecycle Management (ILM) was first introduced) to a core component of business differentiation; the value and control of the information now has a direct impact on financial and reputational elements of a business.

The increase of collaboration tools such as social networks that complement traditional tools such as email and Instant Messaging (IM), combined with accessibility of information from a wider range of smart media devices (SMDs) and connectivity via increased bandwidths now means that the Information Supply Chain (ISC) reaches every corner of the world at the touch of a button.

Furthermore, the attacks on organisations are becoming increasingly sophisticated, with innocuous looking documents becoming the carriers of targeted Advanced Persistent Threats (APTs) on the way in, and concealed critical information on the way out. However a traditional 'stop and block' data loss prevention (DLP) approach does not help the situation as it reduces collaboration and organisational agility.

Protection and security of information is only one aspect of the CISO's role, but this is not a responsibility that is standalone. The CISO may protect the information and assume the role of an information processor, but the information owners are the CISO's peers; HR, Operations, Sales, Marketing, amongst others. Each of these individuals needs to take equal responsibility to ensure that malicious and negligent access in the sharing of critical information is minimized as part of their own and their team's activities.



Defence against attack

Up until about two years ago the primary focus on cyber-attacks was identified as the external actors such as hackers, script kiddies and cyber criminals, each using their skills to intentionally interrupt, damage and extract information or systems of a target organization. A major shift and re-focus has now been accepted in that 'insider' attacks are more prevalent making up almost 60% of information loss. Whereas most external attacks are best managed reactively, internal ones can be more proactively mitigated, significantly reducing the amount of negligent and inadvertent unauthorized information sharing that happens to cause the breach incident.

Clearswift's **Adaptive Redaction** approaches the challenge of the 'insider' or as we call it 'The Enemy Within[1]' from two interlinked perspectives:

1. The technology builds on Clearswift's Data Loss Prevention (DLP) functionality and automatically redacts (removes) content that breaks policy, i.e. the sender should not be communicating or the recipient receiving, immediately - reducing the risk of an internal policy breach[2]. However, the rest of the content is sent – rather than being blocked.

2. Upon redaction the sender is sent an email to inform them that the communication has been redacted. If the redaction is deemed unnecessary the sender can immediately request the content to be communicated in its original format, or a change request made to the policy to ensure the content will not be blocked in the future. As well as protecting critical information, the automated feedback provides education on policy around not sharing unauthorized information in the future.

Specifically relevant to point 2 above, all other DLP technology may inform the sender that their content has been quarantined, but in most cases no further interaction happens, unless disciplinary action is involved, penalizing the sender in most cases for something they had not been educated **'not to do'**.

A proactive approach to critical information protection protects the individual and the business from unauthorized information sharing and also significantly reduces the number of outbound information breaches that the organization will experience. This allows the security teams to once again focus their efforts on the more complex external attacks.

[1] Clearswift's "The Enemy Within" Research 2013 - http://www.clearswift.com/blog/2013/05/02/enemy-within-emerging-threat.
[2] It should also be noted that redaction is also useful for external communication as well. Ensuring unauthorized information is not delivered to external recipients.

Compliance

A major component of Clearswift's Information Governance strategy is the ability for organizations to adhere to industry, governmental and internal governance, regulation and compliance (GRC) requirements. There are ever increasing government and vertical industry bodies requiring regulations to protect data that businesses manipulate every day and it has been widely accepted that non-adherence to these new regulations can harm an organization financially as well as reputationally, damaging both business confidence and growth.

In order to immediately safeguard businesses' compliance needs and also ease of deployment, the DLP and **Adaptive Redaction** technology is provided with 'out of the box' policies and dictionaries that provide immediate coverage for: Sarbanes Oxley (SOX), Personal Identifiable Information (PII), Payment Card Industry (PCI), Protected Health Information (PHI), amongst others whilst also ensuring that organizations can meet compliance for areas such as state constitution laws where no specific data privacy regulations exists as well as examples such as:

- Privacy Law (Australia)
- Information Technology Rules 2011 (India)
- Privacy Act (1985) / PIPEDA Act - Updated 2010 (Canada)
- Federal Data Protection Law (Germany)
- Penal Code, Labour Code (France)
- Article 31 Constitution, Data Protection Act (UAE)
- Family Education Rights and Privacy Act, Federal Identity Theft and Assumption Deterrence Act (US)

Many organization information compliance policies cover areas of profanity, inappropriate content and unauthorized sharing of confidential information, including salary details, performance review information, company strategy, etc. Internal policy compliance breaches happen through a number of collaboration tools such as email, social networks and the web, each is distinct and not (in most cases) integrated with each other. The Clearswift Adaptive Redaction technology reviews content and ensures compliance across all these communication channels, mitigating the need for 'no use' collaboration tool policies.

Ease of Use

The **Adaptive Redaction** technology resides within the Content Aware – Data Loss Prevention (DLP) category. Commercially available DLP solutions have not changed architecturally for the past 10 years. Their intent is to stop information being leaked out of an organization, via policy based policing, that quarantines the content for review by a security analyst after policy violation. Unfortunately, traditional DLP is known for its 'False Positives' which have meant inappropriate delays through the 'stop and block' approach which in turn effects business collaboration and the timeliness of business operations. Anything that stops business fluidity is bad, so all too often DLP solutions become shelf-ware, never being deployed or realizing the true business value it creates.

Adaptive Redaction is the bi-directional intelligent removal or amendment of information within a document or message/web posting as part of a critical information asset protection strategy. It ensures that the communicated content meets organization policies for information security. The automatic removal of hidden content (sanitization) and the removal of sensitive content (redaction) combine to provide advanced Data Loss Prevention and Information Governance solutions, utilizing existing (where applicable) DLP policies, minimizing the time to implement and creating a timely return on investment. In essence, Adaptive Redaction strips out those specific pieces of information that would break policy, but leaves the rest to continue to the recipient unhindered. For example, taking out the credit card number but leaving the rest of an order untouched when it is sent onward to a third party for fulfilment.

The award winning, patented, **Adaptive Redaction** functionality has already been integrated into the existing Clearswift SECURE Email Gateway and SECURE Web Gateway products. In addition solutions are available to address:

- **Web Security:** Integrated with the Blue Coat ICAP solution (ProxySG) and the F5 ICAP proxy, the adaptive redaction functionality is provided within the Clearswift SECURE ICAP Gateway that enhances existing web proxies and their clients with advanced critical information protection.
- **Internal Email Security:** Integrated alongside the Microsoft Exchange Server, the new Clearswift SECURE Exchange Gateway provides advanced DLP and Adaptive Redaction capability for internal email collaboration, identifying and redacting critical information assets before unauthorised communication can occur.
- **Third Party Email Security Solution:** A new product, ARgon for Email is available for use with any third party email security solution. This not only protects against advanced information threats but can also be used in conjunction with an existing DLP solution to remove the effects of 'stop and block' created by false positives.

All Clearswift solutions are capable of bi-directional Adaptive Redaction (for both sender and recipient), based on policies created by the administrator and performed automatically without any manual intervention. Only a fully-automated solution can be trusted to provide consistent and effective protection. Commercially sensitive information (intellectual property or business plans), national security concerns (such as planned projects or operations), and/or legally restricted assets (NI, Tax Information, etc.) can all be protected from being uploaded and/or sent outside the organization through redaction. As only the policy identified critical information is removed, the rest continues unhindered, this enhances business continuity by sharing information without breaking corporate, legislative or regulatory requirements. For example, if an email is sent with personal or financial information, the SECURE Email Gateway or ARgon for Email solution will remove/redact the information asset and replace it with asterisks (*) and send the new 'redacted' communication, allowing the business to continue interactions while safeguarding critical information. All other DLP solutions merely "stop and block" the communication, preventing a policy breach but also creating a barrier to the business process flow and possible 'False Positive' situations.

Clearswift's Adaptive Redaction currently includes support for the following formats: MS Word, Excel and PowerPoint, Open Office Documents, HTML, PDF, RTF and text.

In addition to data redaction, Clearswift's Adaptive Redaction is also capable of two other operations that remove the risks found in hidden content; Document and Structural Sanitization.

The traditional method for sanitization information in communications, including files, is either a manual inspection, or deletion via the application's own facilities, for example using the "Prepare for Sharing" option in Microsoft Word. However, success is dependent on the user remembering to carry out the task, which can be easily forgotten or even maliciously bypassed Adaptive Redaction ensure there is consistent application of the functionality.

Structural Sanitization

Active content exists everywhere. Its purpose is to provide the user with a more interactive experience, either on the internet or within a document. Hackers, however, embed their own active content into either purpose-built or compromised documents – for example in HTML and Office documents to be downloaded or PDF documents distributed as email attachments. Since the active code will rarely affect the information content, it is good practice to simply remove it. Infection of the corporate network by an Advanced Persistent Threats (APT) is a CISO's nightmare and embedded active content is the most common way this occurs. Removing the active content, removes the threat. Structural sanitization policies are most frequently used on incoming content – so documents that are downloaded from the web, or sent through email, can be secured against embedded malware. A recent Bloor Research white paper[3] authored by Fran Howarth highlighted that:

- 94% of targeted attacks use email with malicious attachments as their exploit delivery mechanism
- Document Types attached for targeted attacks; MS Word 34%, MS Excel 5%, PDF 11%, Executable 39%, Other 11%
- Breaches cost organisations in the UK US$3.1 million per breach on average, rising to US$4.8 million in Germany and US$5.4 million in the US
- Initial detection rates for newly created viruses by traditional AV software is less than 5%

Outgoing documents can also have Structural Sanitisation applied, for example in stripping macros from financial spreadsheets, where the macros are the Intellectual Property or 'secret sauce' for the organization.

Document Sanitization

Many documents contain hidden data that could be sensitive. This could be in the document properties, which can disclose both the author and the true date of the document; or in change histories, which can leak sensitive data that the author or authors believe they have removed – such as project details, new product names and prices. One recent case was with the Australian Federal Police where documents contained 'hidden' metadata information about the subjects of criminal investigations which were then made public and the critical information was subsequently found.

Other examples of sensitive information being exposed in meta-data that could have been mitigated by the Clearswift Adaptive Redaction technology have been experienced by some of the largest global companies such as Merck, Microsoft and the British government.

Merck: Metadata revealed that the company deleted vital information concerning the arthritis drug Vioxx, resulting in users having false information on heart attack risk associated with taking the drug.

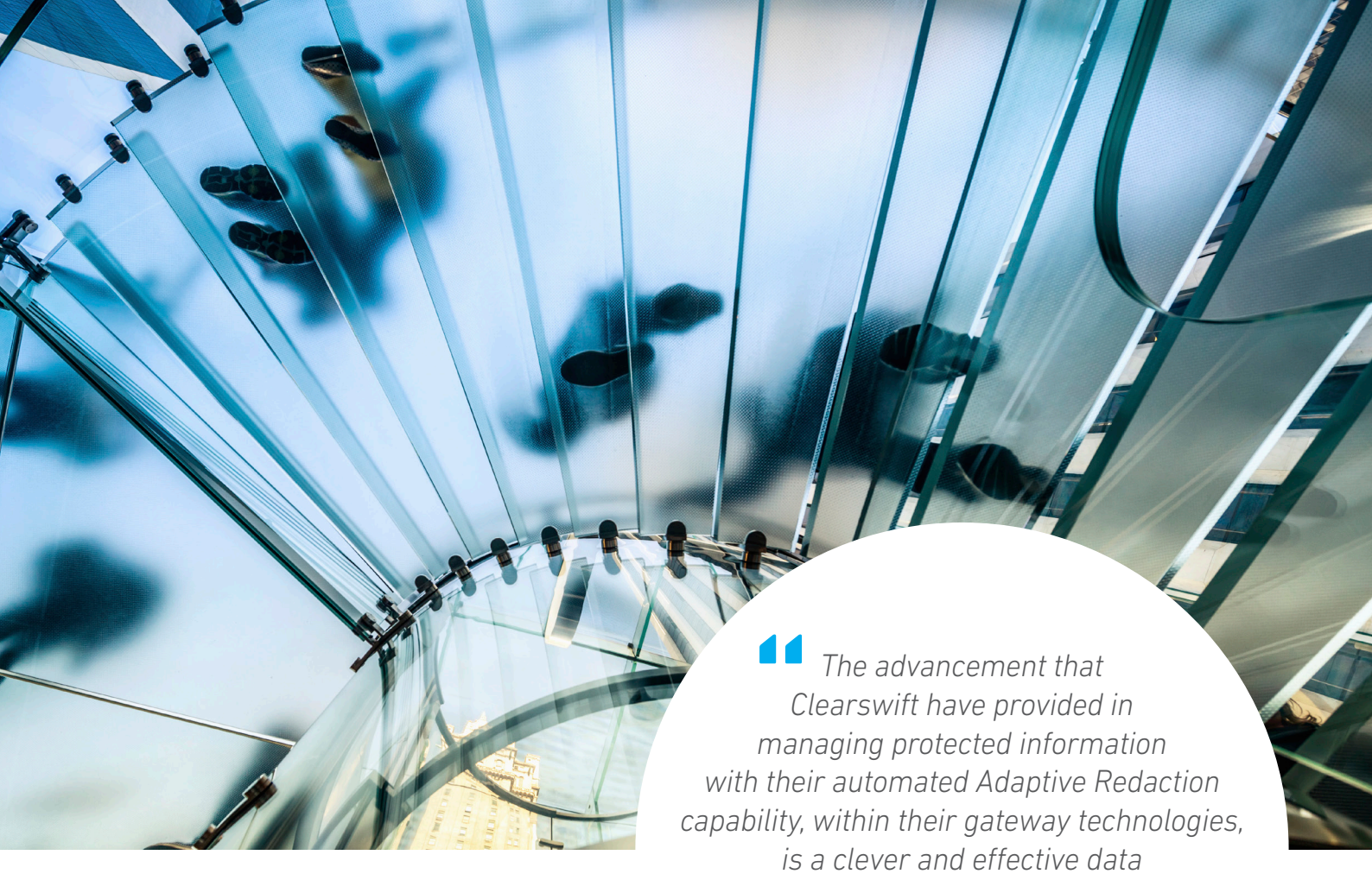
Microsoft: Hidden data in Microsoft Office documents was discovered by the Associated Press and showed that Microsoft's advertising campaign highlighting a customer that switched from Apple to Microsoft was actually a member of their PR firm.

British Government: Released a dossier titled "Iraq: Its Infrastructure of Concealment, Deception, and Intimidation." The government says the dossier is based on high-level intelligence and diplomatic sources and was produced with the approval of Prime Minister Tony Blair. Unfortunately, the dossier still held the original properties from a September 2002 article by university student Ibrahim al-Marashi.

Document sanitization is frequently applied as a policy for documents leaving an organization to ensure that there is no hidden information that might be found and come back to bite the sender!

Many industries have differing requirements for the movement and collaboration of critical information assets. If the policy of the organization is not to utilize the Clearswift Adaptive Redaction technology (i.e. not to block or redact sensitive/private information or IP), there is an option to create a policy within the SECURE Gateways to encrypt the message and/or attachments as an alternative action when the email or attachment is scanned and found to have critical information. Most good DLP solutions have encryption built-in, however not all governments and organizations use the same encryption standards. Clearswift supports all the common industry-standard encryption technologies, including TLS, S/MIME, PGP, password protected zips and portal-based encryption. The choice of the type of encryption is policy based on the recipient, making it transparent for the sender and removing operational overhead. This removes concerns around interoperability and gives clients the assurance that their critical information asset can be securely shared with other organizations.

[3] Content assurance and advanced threat protection for valuable business documents ...assuring the safety and integrity of files and documents (Howarth, F. Nov 2013)



"The advancement that Clearswift have provided in managing protected information with their automated Adaptive Redaction capability, within their gateway technologies, is a clever and effective data loss prevention technique to facilitate continuous collaboration while mitigating the effect of potential false positives that inhibit business communication."

Frank Dickson, Industry Principal Network Security, Frost & Sullivan

Centralized Management

Adaptive Redaction technology resides on each of the Clearswift solution instances to ensure both availability and scalability. All solution instances can be peered, creating resilient processing groups and their centralized management is provided by a web-based user interface (UI). A granular authorization architecture, which is integrated with LDAP or Microsoft Active Directory, enable system administrators with different privileges to perform different system tasks such as policy definition, message management (quarantine), reporting and system monitoring.

All Clearswift solutions can be peered to share policies from a single UI. For example, a customer might have two SECURE Email Gateways, two SECURE Exchange Gateways, three SECURE Web Gateways and two Critical Information Protection (CIP) servers, servicing 5,000 clients. Policy across the entire solution ensures consistency of discovery, while the actions taken can vary by communication channel.

Total Cost of Ownership/ Return on Investment

The Clearswift Adaptive Redaction technology provides two levels of Total Cost of Ownership or Return on Investment:

1. **Immediacy:** Organizations can install the standard system with pre-defined policies which include standard dictionaries and tokens within 30 minutes, immediately redacting content that breaches these policies. This level of immediacy can also be implemented in 'Watch mode', where potential breaches are reported on, rather than any actions taken. This provides a level of visibility into potential policy breaches enabling fine-tuning of policies before they are enforced. A pre or post implementation engagement can create more sophisticated policy definitions which can be applied to protect unique critical information, such as intellectual property, as well as minimize 'false positives'.

   A level of automated education will be received by users who are unknowingly or inadvertently breaching policies through the system feedback mechanisms, negating the need to provide specialist data loss education away from their main role.

   Breach events which result in quarantined data can be automatically routed, through LDAP / MS Active Directory, to the senders' manager rather than to a central point, reducing the workload for IT or security analysts who would otherwise be required to resolve the events. Distributed workflow reduces the overall operational costs and enables managers to make decisions on breach severity, rather than relying on someone who may not understand the full intricacies of the business. Managers also have the ability to release original content if required. This is easily carried out by simple clicking a link in the breach event notification.

2. **Risk Mitigation:** A breach of policy that causes critical information assets to be accessed or shared by an unauthorized individual can result in financial and reputational penalties. As an example, when Stoke-on-Trent City Council were fined £120,000 by the Information Commissioners Office (ICO) for sending 'Care Order' information about a juvenile to the wrong person, the Clearswift Adaptive Redaction technology would have stopped this sensitive information being sent to unauthorized recipients, mitigating the breach from happening and subsequently saving the council its £120,000 fine, plus the costs incurred to manage the incident. Subsequent possible breaches would also be negated.

   Organizations can further determine the 'Risk Mitigation' TCO/ROI by using the policy breach reporting facility and applying those breaches to examples that are freely available[4], identifying the financial penalty savings and associated reputational damage.

Sharing of Knowledge

The Clearswift Information Governance strategy, which incorporates the world's first automated Adaptive Redaction technology, encourages the authorized sharing of intelligence, knowledge, information and data with the assurance that unauthorized information is secure – as it will be removed before the recipient receive it. This technology enables continuous collaboration as it overcomes the traditional 'stop and block' inadequacies in existing DLP solutions. It also reduces the effect of false positives as it allows authorized business content to reach the recipient – so even if not all information is received (due to the policy), at least some is, and the recipient is not left wondering what happened to the communication.

Summary

In today's ever-changing business environment, it is essential for automated technologies such as Adaptive Redaction to be implemented as a strategic tool to manage the growth in authorized information sharing and control the information supply chain. While the risks were once perceived as being external only, it is now the internal threat and threats carried unseen in documents which also need to be addressed. Adaptive Redaction is designed to enable secure continuous collaboration across all communication channels.

[4] Privacy Rights Clearinghouse Chronology of Data Breaches 2005 to Present http://www.privacyrights.org/data-breach

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Clearswift is trusted by organizations globally to protect their critical information, giving them the freedom to securely collaborate and drive business growth. Our unique technology supports a straightforward and 'adaptive' data loss prevention solution, avoiding the risk of business interruption and enabling organizations to have 100% visibility of their critical information 100% of the time.

As a global organization, Clearswift has headquarters in the United States, Europe, Australia and Japan, with an extensive partner network of more than 900 resellers across the globe.

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